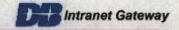
Product Viewer



SUMMARY

CLEAR

HISTORY

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SIC NO.

28 74

ATTN: Margaret Roth

IN DATE

DUNS: 06-469-6107 CARGILL FERTILIZER, INC (SUBSIDIARY OF CARGILL, INCORPORATED, WAYZATA, MN) CARGILL CARGILL CROP NUTRITION

DATE PRINTED JUN 04 2004 MFG PHOSPHATIC

RATING 1R2 STARTED 1985 FERTILIZER EMPLOYS 1,300 (400 HERE)

8813 US HIGHWAY 41 AND BRANCH (ES) OR DIVISION (S) RIVERVIEW FL 33569

TEL: 813 677-9111

CHIEF EXECUTIVE: STEVE PINNEY, PRES

CUSTOMER SERVICE

If you have questions about this report, please call our Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S., contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. or visit our website at www.dnb.com.

SUMMARY ANALYSIS

The Summary Analysis section reflects information in D&B's file as of May 31, 2004.

RATING SUMMARY

The "1R" portion of the Rating (the Rating Classification) indicates business size of 10 or more employees for this company. The "2" on the right (Composite Credit Appraisal) indicates an overall "good" credit appraisal. This credit appraisal was assigned because the payment information in D&B's file indicates the majority of this company's obligations are retired satisfactorily and this company's number of years in business.

Below is an overview of the company's D&B Rating(s) since 01/01/91:

RATING 1R2

DATE APPLIED 07/29/98 01/01/91



* * * PAYMENT SUMMARY * *

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 75.

This PAYDEX score indicates that payments to suppliers average 8 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 68% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL	TOTAL LARGEST DOLLAR HIGH		% W/IN		DAYS SLOW		
	RCV'D	AMOUNTS			<31	30 61-90 91+		
	#	\$	\$	8	8	8	€ '	ક
Total in D&B's file	213	42,799,050	15,000,000					
Top 10 Industries:								
1 Whol electrical equ	ip 19	2,626,000	500,000	59	3	8	11.	19
2 Nonclassified	13	9,229,650	6,000,000	82	18	_		_
'3 Whol industrial supp	pl 11	458,250	200,000	94	4	2	-	_
4 Railroad	6	16,060,250	15,000,000	50	49	_	_	1
5 Whol metal	6	1,038,000	700,000	50	40	10	-	-
6 Mfg fertilizer-phosp	ph 1	9,000,000	9,000,000	100	-	-	- .	-
7 Petroleum refining	. 1	2,000,000	2,000,000	100.	-	_	-	-
8 Mfg plane parts/equ:	ip 1	400,000	400,000	-	100	_	_	-
9 Mfg organic fibers	1	300,000	300,000	100	-	_	_	-
10 Personal credit	1	250,000	250,000	100	-	-	-	-
11 OTHER INDUSTRIES	142	1,375,100	200,000	78	20	1	-	1
Other Payment Categorie	es:							
Cash experiences	1	. 0	0					
Payment record unknown	n 9	61,800	35,000					
Unfavorable comments	0	0	0					
Placed for collection	•		•					
with D&B	0	. 0						
other	1	N/A						

The highest "Now Owes" on file is \$9,000,000 The highest "Past Due" on file is \$3,000,000

Dun & Bradstreet has 213 payment experiences in its file for this company. For your convenience, we have displayed 80 representative experiences in the PAYMENTS section.

(Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)

Disc - Discounted (Payments received within trade discount period)

Ppt - Prompt (Payments received within terms granted)

REPORTED PAYING HIGH NOW PAST SELLING LAST SALE

	RECORD	CREDIT	OWES	DUE	TERMS	WITHIN
05/04	Ppt	2500	-0-	-0-	N30	4-5 Mos
,	Ppt	2500	500			2-3 Mos
	Ppt	1000	500			2-3 Mos
	Ppt	. 500	250	-0-		1 Mo
	Ppt	250	-0-	-0-	N1 5	6-12 Mos
	Ppt	100	100	-0-		1 Mo
	Ppt-Slow 30	5000	1000			2-3 Mos
	Ppt-Slow 30	2500	1000			4-5 Mos
	Ppt-Slow 45	750	750	750		1 Mo
	Slow 15 Slow 30-90	50 1000	50 1000	50 · 750		1 Mo 1 Mo
	Slow 30-90 Slow 30-120+	1000	-0-	-0-		6-12 Mos
04/04	Ppt	2000000	750000	-0-		1 Mo
04,04	Ppt	500000	7500	7500		1 Mo
•	Ppt	200000	30000	-0-	N 30	1 Mo
	Ppt	100000	65000	-0-	N 30	1 Mo
	Ppt	100000	75000	750		1 Mo
	Ppt	55000	30000	-0-		1 Mo
	Ppt	50000	35000	-O <i>-</i>	N30	1 Mo
	Ppt	35000	15000	-0-	и30	1 Mo
	Ppt	25000	25000	-0-		1 Mo
	Ppt	25000	15000	-0-	N30.	1 Mo
•	Ppt	20000 20000	-0- 10000	-0- -0-	N30 N30	6-12 Mos 1 Mo
	Ppt Ppt	15000	15000	-0-	1430	1 Mo
	Ppt	10000	10000	-0-	и30	1 Mo
•	Ppt	7500	2500	-0-	1.00	1 Mo
	Ppt	7500	-0-	-0-		6-12 Mos
	Ppt	7500	7500	-0-	N30	1 Mo
	Ppt	7500	750	-0-	•	1 Mo
	Ppt	7.500	-0-	-0-	N15	1 Mo
	Ppt	7500	7500	5000	N 30	1 Mo
	Ppt	2500	1000	-0-	N30	1 Mo
	Ppt	2500	2500	-0-		1 Mo
	Ppt	2500	2500	-0-		1 Mo
	Ppt	2500 2500	1000 2500	-0- -0-		1 Mo 1 Mo
	Ppt Ppt	1000	1000	-0-		1 Mo
	Ppt	1000	-0-	-0-		6-12 Mos
	Ppt	1000	1000	-0-		1 Mo
	Ppt	1000	750	-0-	•	1 Mo
•	Ppt	1000	750	-0-		1 Mo
	Ppt	750	500	-0-		1 Mo
	Ppt	750	-0-	-0-		4-5 Mos
	Ppt	500	500	-0-		1 Mo.
•	Ppt	100	100	-0-		
	Ppt	100	-0-	-0-		4-5 Mos
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt-Slow 15	800000	700000	200000		1 Mo
	Ppt-Slow 30	200000	200000	70000	и30	1 Mo
	Ppt-Slow 30	45000 45000	25000 45000	7500 20000		1 Mo 1 Mo
	Ppt-Slow 30 Ppt-Slow 30	45000 15000	45000 2500	100		1 Mo
	Ppt-Slow 30	7500	5000	-0-		1 Mo
	Ppt-Slow 30	7500	7500	250	N30	1 Mo
	Ppt-Slow 30	2500	2500	1000	= · = ·	1 Mo
	Ppt-Slow 30	1000	-0-	-0-		1 Mo
	Ppt-Slow 30	1000	1000	1000		. 1 Mo
	Ppt-Slow 30	1000	750	-0-		1 Mo
	Ppt-Slow 30	750	-0-	-0-		2-3 Mos
	Ppt-Slow 30	750	250	100	•	1 Mo

Ppt-Slow 30	250	250	-0-	•	1 Mo
Ppt-Slow 60	100000	100000	20000		1 Mo
Ppt-Slow 60+	85000	35000	5000		1 Mo
Ppt-Slow 120	250000	100000	70000		1 Mo
Slow 5	15000	15000	-0-		1 Mo
Slow 15	7500	-0-	-0-		6-12 Mos
Slow 20	1000	-0-	-0-		4-5 Mos
Slow 15-30	2500	1000	500		1 Mo
Slow 30	500	500	500		1 Mo
Slow 30	100	-0-	-0-		6-12 Mos
Slow 35	750	-0-	-0-		2-3 Mos
Slow 55	7500	5000	5000	и30	1 Mo
Slow 90	1000	-0-	-0-	•	4-5 Mos
Slow 90	750	750	· 750		·
Slow 90	500	500	500		
Slow 90	50	50	50		
Slow 90	50	. 50	50		
Ppt-Slow 120+	5000	2500	2500	и30	1 Mo
Slow 30	70000	20000	20000		1 Mo
* D		61	h h - 11 -		

* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

FINANCE

03/04

05/13/04

On MAY 13 2004 Tanya, declined financial statement.

PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

* * * UCC FILING(S) * * *

COLLATERAL: All Account(s) and proceeds - All General intangibles(s) and

proceeds - All Chattel paper and proceeds - Leased Vehicles and

proceeds

FILING NO: 200000260432 DATE FILED: 11/15/2000

TYPE: Original LATEST INFO RECEIVED: 11/30/2000

SEC. PARTY: TEXTRON FINANCIAL CORPORATION, FILED WITH: SECRETARY OF

STATE/UCC DIVISION, LAKE OSWEGO, OR

DEBTOR: CARGILL FERTILIZER INC, BARTOW,

FL

COLLATERAL: Equipment and proceeds

FILING NO: 960000089808 DATE FILED: 05/02/1996

SEC. PARTY: ACCENT BUSINESS PRODUCTS, FILED WITH: SECRETARY OF LAKELAND. FI. LATEST INFO RECEIVED: 07/01/1996

STATE/UCC DIVISION,

ASSIGNEE: GE CAPITAL CORPORATION, MOBERLY,

DEBTOR: CARGILL FERTILIZER, INC.,

BRADLEY JCT., FL

COLLATERAL: Equipment

^{*} Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

FILING NO: 2232377 6 DATE FILED: 09/11/2002 LATEST INFO RECEIVED: 10/15/2002 TYPE: Original SEC. PARTY: FIRST UNION COMMERCIAL FILED WITH: SECRETARY OF CORPORATION, SUCCESSOR BY MERGER STATE/UCC DIVISION. TO SIGNET LEASING AND FINANCIAL DE CORPORATION, BALTIMORE, MD DEBTOR: CARGILL FERTILIZER INC ------COLLATERAL: Business machinery/equipment - Leased Equipment and proceeds FILING NO: 200100001654 DATE FILED: 01/02/2001 TYPE: Original LATEST INFO RECEIVED: 01/25/2001 SEC. PARTY: DE LAGE LANDEN FINANCIAL FILED WITH: SECRETARY OF SERVICES INC, BERWYN, PA
DEBTOR: CARGILL INC STATE/UCC DIVISION, FL______ COLLATERAL: Computer equipment - Leased Communications equipment
FILING NO: 960000220399 DATE FILED: 10/21/1996 LATEST INFO RECEIVED: 12/03/1996 Original SEC. PARTY: GTE LEASING CORPORATION, IRVING, FILED WITH: SECRETARY OF STATE/UCC DIVISION, TX DEBTOR: CARGILL FERTILIZER, INC., FT. MEADE, FL FILING NO: 200100121010 DATE FILED: 06/04/2001 TYPE: Continuation LATEST INFO RECEIVED: 06/29/3
SEC. PARTY: VERIZON CREDIT INC. FORMERLY ORIG. UCC FILED: 10/21/1996
KNOWN AS GTE LEASING CORPORATION ORIG. FILING NO: 960000220399 TYPE: Continuation LATEST INFO RECEIVED: 06/29/2001 CARGILL FERTILIZER INC, FT.

MEADE, FL STATE/UCC DIVISION. _______ COLLATERAL: Leased Equipment including proceeds and products
FILING NO: 970000284561 DATE FILED:
TYPE: Original LATEST INFO RECEIVE SEC. PARTY: SIGNET LEASING AND FINANCIAL CORPORATION, BALTIMORE, MD

DEBTOR: CARCILL EEDMINING AND STATE / ICC CORPORATION CARCILL EEDMINING AND STATE / ICC CARCILL EEDMINING AND CARCILL EEDMINING A 12/19/1997 TYPE: Original CORPORATION, BALTIMORE, MD
DEBTOR: CARGILL FERTILIZER, INC. FL ______ COLLATERAL: Leased Equipment including proceeds and products FILING NO: 970000278968 DATE FILED: 12/12/1997 SEC. PARTY: SIGNET LEASING AND FINANCIAL FILED WITH: SECRETARY OF CORPORATION, BALTIMORE, MD STATE/UCC DIV TYPE: Original LATEST INFO RECEIVED: 04/01/1998 STATE/UCC DIVISION, DEBTOR: CARGILL FERTILIZER, INC. FL COLLATERAL: Leased Computer equipment including proceeds and products - Leased Communications equipment including proceeds and products FILING NO: 970000248746
TYPE: Original DATE FILED: LATEST INFO R LATEST INFO RECEIVED: 02/20/1998 SEC. PARTY: GTE LEASING CORPORATION, IRVING, FILED WITH: SECRETARY OF TX
DEBTOR: CARGILL, INCORPORATED STATE/UCC DIVISION, FL_______ DATE FILED: COLLATERAL: Leased Equipment and proceeds FILING NO: 3226078 7 08/08/2003 TYPE: Original LATEST INFO RECEIVED: 09/29/2003 TYPE: Original LATEST INFO RECEIVED: 09
SEC. PARTY: SUNTRUST LEASING CORPORATION, FILED WITH: SECRETARY OF TOWSON, MD
DEBTOR: CARGILL FERTILIZER, INC. STATE/UCC DIVISION, ~-----DATE FILED: 08/05/2003 COLLATERAL: Leased Equipment and proceeds FILING NO: 3202305 2

TYPE: Original

LATEST INFO RECEIVED: 09/02/2003

SEC. PARTY: SUNTRUST LEASING CORPORATION, FILED WITH: SECRETARY OF

TOWSON, MD

STATE/UCC DIVISION,

DEBTOR: CARGILL FERTILIZER, INC.

There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

HISTORY 05/13/04

STEVE PINNEY, PRES

GREG LEFOR V PRES-TREAS

BO DAVIS., V PRES OF OPER DIRECTOR(S): THE OFFICER(S)

* * * CORPORATE AND BUSINESS REGISTRATIONS * * * PROVIDED BY MANAGEMENT OR OTHER SOURCE

The Corporate Details provided below may have been submitted by the management of the subject business and may not have been verified with the government agency which records such data.

REGISTERED NAME: CARGILL FERTILIZER INC

CORPORATION TYPE: PROFIT BUSINESS TYPE: CORPORATION

STATE OF ORGANIZATION (INCORPORATION): DELAWARE DATE OF ORGANIZATION (INCORPORATION): 01/08/1973

WHERE FILED: Secretary of State, Dover, DE

COMMON STOCK:

AUTH SHARES - 2,000,000 PAR VALUE - \$1.0000

Document #829527.

Business started 1924 by others. Present control succeeded 1985. 100% of capital stock is owned by the parent company.

In 1973 the business was acquired by Gardinier Big River Inc. STEVE PINNEY. Antecedents unavailable.

GREG LEFOR. 1984-present active here and different divisions of this company.

DON CLARK. Long term employee of Cargill Incorporated prior to joining this subsidiary.

AFFILIATES: Through common ownership of the parent company, there are numerous sister subsidiaries with various operations. No intercompany relations.

Gardinier Inc filed petition #85-329 under Chapter 11 of the National Bankruptcy Act on Feb 11 1985. It continued as debtor-in-possession until its plan for arrangement was confirmed by the court. That plan called for the purchase of 80% of Gardinier Inc capital stock for \$76,200,000 by Cargill Incorporated and the recall

of the remaining 20% of the capital stock and reissuing it to Gardinier Inc's creditors. The transaction took place Dec 31 1985.

OPERATION

05/13/04

Subsidiary of CARGILL, INCORPORATED, WAYZATA, MN started 1930 which operates as a wholesaler of grain and manufacturer of vegetable oils and meal. Parent company owns 100% of capital stock. Parent company has numerous other subsidiary(ies). Intercompany relations: On this subsidiary have not been defined, but in general, the parent has transacted merchandise transactions with its subsidiaries on normal terms.

As noted, this company is a subsidiary of Cargill, Incorporated, DUNS number 00-624-9189, and reference is made to that report for background information on the parent company and its management. The parent company has submitted the following consolidated figures dated May 31 1997: Current Assets \$16,500,000,000; Current Liabilities \$12,800,000,000; Total Assets \$23,421,000,000; Total Equity \$6,592,000,000; Total Sales \$55,836,000. The parent company submitted the following consolidated figure for the period ending May 31,1999: Current Assets \$ 17,379,000,000; Current Liabilities \$ 13,115,000,000; Working Caoital \$ 4,264,000,000; Other Assets \$ 8,089,000,000; Worth \$ 7,165,000,000; and Sales \$ 45,714,000,000.

Operates as a manufacturer of phosphatic fertilizer (100%).

Terms are net 30 days. Has 500 account(s). Sells to manufacturers of fertilizer and distributors of fertilizer and agricultural products.

Territory: Worldwide, exporting about 75% of sales.

Nonseasonal.

EMPLOYEES: 1,300 which includes officer(s). 400 employed here.

FACILITIES: Owns premises in a three story brick.

LOCATION: Industrial section on main highway.

BRANCHES: This business has multiple branches, detailed

branch/division information is available in Dun & Bradstreet's linkage or family tree products.

06-04(783 /783) 00000 006249189 063083083 H

BANK: NationsBank, 400 N Ashley Dr, Tampa, FL

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exports. Sells to parent company. Territory: International, exporting ninety percent of sales.

Nonseasonal.

EMPLOYEES: 340 which includes officer(s). 290 employed here. FACILITIES: Owns 6,000 sq. ft. in one story concrete block.

LOCATION: Suburban business section on side street.

BRANCHES: Branch is located at highway 60 w Bartow FL 33830. 99999 790549265 063110110 06-04 (133 /028)

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